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**COMPTEL Expands Partnership with UNITEL to Offer
HR Advisory Services to Members**

UNITEL to Host January 29 Webinar to Detail HR Solution

WASHINGTON, D.C. – [COMPTEL](#), the leading trade association for the competitive communications industry, today announced that it is expanding its relationship with UNITEL Insurance to offer innovative human resources advisory services to member companies. [UNITEL HR Solutions](#) will be available to assist COMPTEL members navigate the constantly changing health care environment, including new Affordable Care Act requirements, as well as hundreds of complex employment law issues relating to hiring, termination, discrimination, pay and classification, time off/FMLA continuation, COBRA, employee relations and employee safety.

“Businesses of all sizes grapple with HR questions daily, and often find themselves faced with costly attorney advisory fees or confused by incomplete answers from colleagues or the web,” said Chip Pickering, CEO of COMPTEL. “We look forward to working with UNITEL to bring another, more cost-effective, option to our members with the availability of UNITEL HR Solutions.”

UNITEL HR Solutions is comprised of three main components:

- **HR Hotline** – Calls answered live by senior level, experienced HR professionals with Professional in Human Resources (PHR) and Senior Professional in Human Resources (SPHR) certification, as well as national and state-level expertise. Written summaries of the calls are provided with links to valuable resources. Email support is offered as an alternative to live telephone support team.
- **HR Library** – Access to thousands of online tools, forms, templates and compliance guides for state and Federal employment law.
- **HR Training** – Unlimited access to more than 200 courses through which subscribers can train employees and management. These professional, online courses were developed by the training experts at Business & Legal Resources (BLR). With this training, users can track and receive reports on progress, and provide certificates of completion.

In addition to these core components, UNITEL HR Solutions package includes HRIC-approved webinars, whitepapers and state/Federal compliance alerts.

(more)

“UNITEL is extremely excited to partner with COMPTEL and its member companies. We fully understand the HR challenges that COMPTEL members face each day and believe that UNITEL HR Solutions will be a valuable resource to help them save money while reducing their overall risk related to managing people and safety within their companies,” said Carl Zeutzius, director of Sales and Marketing for UNICO. “There are many HR web portals on the market today, but what sets UNITEL HR Solutions apart is our live phone access to PHR- and SPHR-certified HR professionals, who can help answer difficult questions that often arise.”

Learn More During January 29 Webinar

COMPTEL members are invited to join UNITEL Insurance account executives Carl Zeutzius and Mike Reed for a live webinar on Wednesday, January 29 at 2 p.m. ET / 11 a.m. PT. The webinar will provide members with an opportunity to learn more about how UNITEL’s outsourced HR advisory service can reduce costs and overall risk related, and ask questions about the program.

To register for the webinar, visit the [COMPTEL Webinar Program page](#).

UNITEL HR Solutions is the second offering for COMPTEL member companies. In June 2013, UNITEL began offering life and disability insurance packages designed to help COMPTEL members control costs and deliver additional benefits to their employees.

For more inform UNITEL offerings available to COMPTEL members, visit the [COMPTEL website](#).

About UNITEL Insurance

UNITEL is the largest insurance agency for the communications industry in the U.S. It has been active in the sector for more 10 years, serving incumbent local exchange carriers (ILECs), competitive local exchange carriers (CLECs), broadband companies and Internet Service Providers (ISPs), as well as newer entrants, such as middle mile providers. UNITEL’s team has more than 100 years of combined experience in technology & communications insurance and risk management. Although traditional insurance markets are most commonly used, UNITEL is able to provide a number of risk management techniques to any insurance problem in order to achieve adequate coverage at an affordable price. UNITEL is a full service agency that offers insurance programs designed for the communications industry including; HR and wellness programs, Technology Error and Omissions, Property and Casualty, Bonds, Cyber Liability, Ancillary Benefits and workers compensation.

About COMPTEL

Based in Washington, D.C., [COMPTEL](#) is the leading industry association representing competitive communications service providers and their supplier partners. COMPTEL members are entrepreneurial companies driving technological innovation and creating economic growth through competitive voice, video, and data offerings and the development and deployment of next-generation, IP-based networks and services. COMPTEL advances its members’ interests through trade shows, networking, education, and policy advocacy before Congress, the FCC and the courts. COMPTEL works to ensure that competitive communications providers can continue to offer lower prices, better service, and greater innovation to consumers.